

# BEALL

Financial Planning • Wealth Management

Spring 2010

## Important Dates!

- May 14th is Betty's Birthday!
- May 30th is Jim's Birthday!
- The Office is closed on May 31st in observance of Memorial Day.
- June 21st is Holst's Birthday!
- The office will be closed on July 5th in observance of Independence Day.

## Office News



Easter Sunday with the Beall Family



Joyce Evelyn is getting ready for equestrian camp.

CFP update: Colleen is still waiting for the completion of her background check and work verification before she can use the CFP designation.

If you know of anyone who may be in need of our services and you would like us to call them or if you would like to introduce us to them, please let us know.

## Tax Issues for 2010

There are no income limits for individuals that would like to convert a traditional IRA to a Roth IRA. We are currently analyzing all of our clients who have IRAs to see if a

Roth Conversion makes sense for your situation. We will be contacting you to let you know. Direct Charitable contributions from an IRA will not be excluded from in-

come in tax year 2010.

These are just two of the changes that may affect you this year. Remember, Congress can change the law at any time.

Visit us on our website

[Beallfp.com](http://Beallfp.com)

## Email Us!

Jim@beallfp.com

Colleen@beallfp.com

Holst@beallfp.com

You can also find us on [Facebook](https://www.facebook.com). Just search for *Beall Financial Planning* and become a fan!

## Regulatory Issues

As Congress works its way through reforming financial regulations several aspects may influence how we do business in the future. Two possible changes are: Con-

gress wants us to confirm that you are receiving your statements from Schwab Institutional. The other is that we may have to monitor your other investments in order to

meet our fiduciary duty to you on the assets we currently manage. Other details will emerge if the bill becomes law and we will keep you informed.



Liam giving a ride to his younger brother Taylor.

## Inflation / Deflation Outlook

We continue to see deflation in many areas. We are also starting to see the occasional sign of inflation in some areas. groceries had stabilized and some products had started to increase their prices. Wal-Mart recently decided to start a price war on groceries. A recent announcement was a reduction in price on 10,000 items in their stores. Energy costs continue to rise. We have not entered into the summer driving season but refineries have to switch over to different fuels per EPA regulations and this tends to drive up

costs. (no pun intended!) Retailers have enjoyed the Tax Refund season and are doing their best to lure customers into the stores. This has meant more discounts to draw you into the stores in the hope that you will buy the non discounted items.

The states are doling out the rebates on energy star appliances trying to boost demand for appliances, increase sales taxes and reduce energy demand. Georgia's website for more information is

[www.georgiarebate.com](http://www.georgiarebate.com)

***“The Treasury Secretary was.. to determine if China was a ‘currency manipulator’.”***

## China

The Treasury Secretary was able to put off the April 15th deadline he faced to determine if China was a “currency manipulator” . If such a determination is made it will most likely set off a trade war. Which would be bad for stocks, the economy and the consumer. There are two sides to the China debate. One side is that they can

continue to grow and the other is that it is a giant bubble waiting to pop. The latter points out the hundreds of vacant buildings, apartments, and malls that mark every developed city are a real estate bubble propped up by the Chinese leadership. We will keep a watchful eye on developments with and within China.

## Health Care Reform

Some of the more immediate provisions: it begins to close the Medicare part D donut hole / free preventive care under medicare(1/1/11) / No rescissions or you can't get dropped if you get sick / no lifetime limits on coverage / free preventive care under new plans / 80% of premiums must go into care and less into profits, CEO pay, etc. / No discrimination based on salary / immediate help for the unin-

sured with pre-existing conditions / the definition of a child now extends to age 26 in regards to health insurance.

The impact on publicly traded companies is immediate as they are required to take write-downs and charges that reflect how the bill affects them. As far as we can determine the premiums on individual policies are set to rise to

pay for all the new federal mandates. There are 18 states suing the federal government because they have determined that it is a large unfunded mandate in regards to Medicaid and several feel that it violates several provisions of the Constitution. Overall it will make medical expenses rise as everyone will have to deal with more layers of bureaucracy.